# COUNCIL ON REAL ESTATE CURRICULUM AND EXAMINATIONS MINUTES

# 1400 E. WASHINGTON AVENUE, MADISON, WI July 24, 1997

**PRESENT**: Nancy Gerrard, Lloyd Levin, Janet Byrne, Ronald Hanson

**EXCUSED:** Susan Hamer, Laurie Francis and Richard Glesner

**STAFF PRESENT**: Clete Hansen, Barbara Showers, Tom Neumann

GUESTS: From the WRA: Rick Staff, Della Rancourt and Shauna Alt

David Hague, VTAE System

## **CALL TO ORDER**

The meeting was called to order at 12:35 p.m. by Nancy Gerrard, Chair.

#### ADOPTION OF AGENDA

MOTION: Ron Hansen moved, seconded by Lloyd Levin, to approve the agenda as

published. Motion carried unanimously.

## **MINUTES (3/27/97)**

MOTION: Ron Hanson moved, seconded by Lloyd Levin, to approve the minutes as

written. Motion carried unanimously.

## **DISTANCE LEARNING**

**A. Real Estate Prelicense Courseware on CD Rom.** The Council reviewed a demonstration CD Rom, bearing the trademark "Success Master," entitled "Real Estate Prelicense Courseware" and marketed by the Real Estate Education Company. Council members noted the many good features of the program, but some persons present in the room commented that there appeared to be a significant emphasis on questions and answers, and that the lesson explanatory materials were rather brief.

- **B.** Internet Course, marketed by REAL Information Systems, Inc. The Council reviewed one of this company's internet courses, entitled "Fair Housing." Council members noted many good features of the program, but some persons noted that the questions and answers tended to be national in scope and not very practice-oriented.
- **C. Videotape.** The Council reviewed a short videotape, produced by Verifier, Inc., and entitled "Audit & Verification Tool System." The Council noted that irrelevant information can be encrypted on the tape and that a viewer would have to advert to that information while viewing the program and later show knowledge of that information. This is a way of ascertaining that a person did review the tape.

## POLICIES OF OTHER STATES REGARDING DISTANCE LEARNING

Council members had received a sampling of policies of other states and made reference to those which focus on courses which emphasize mastery of the subject matter; however, Council members did not discuss specific provisions.

## WISCONSIN STATUTES AND RULES WHICH APPLY TO DISTANCE LEARNING

Rick Staff provided a copy of a document he prepared, showing the statutory changes and rule changes that would be needed to accommodate distance learning.

MOTION: Lloyd Levin moved that the classroom hours of education continue to be

72 hours and that the distance learning be mastery-based. There was no

second for this motion.

MOTION: Janet Byrne moved, seconded by Ron Hanson, that the Council

recommends and supports changing the Wisconsin Statutes by removing references to "classroom" and "number of hours," in order to facilitate distance learning, and that the statutes provide for working out the details

in the administrative rules. Motion carried unanimously.

MOTION: Janet Byrne moved, seconded by Ron Hanson, that the previous motion

pertain to pre-license education and continuing education. Motion carried

unanimously.

## **OLD BUSINESS**

Lloyd Levin inquired about the availability of statistics relating to the number of licensees who renew their license or activate an inactive license within 1 to 5 years after the date of expiration or the date of becoming inactive. Clete Hansen apologized for not having that information and stated that he will try to obtain it as soon as possible.

#### **NEXT MEETING**

The next meeting has not been scheduled. The Council noted that the statutes must first be revised and that the Council can then begin the more difficult work of revising the administrative rules. If a bill is introduced, the Council will be in a position to make recommendations relating to supporting it.

## **ADJOURNMENT**

MOTION: Janet Byrne moved, seconded by Lloyd Levin, to adjourn the meeting.

Motion carried unanimously.

Meeting adjourned at 3:20 p.m.